



*Businesses ranging from basic chemicals to functional materials and consumables are based on Asahi Kasei's core chemical technology. While further expanding our global-leading businesses, we provide high value-added products that meet emerging needs. Our performance materials business includes a wide variety of functional products from chemicals to electronic materials.*

More information can be found at: <https://www.asahi-kasei.eu>

# AsahiKASEI

To strengthen our **Sales Team** in our new European Headquarter in **Düsseldorf**, we are looking for a:

## **TECHNICAL SALES MANAGER (m/f)**

### **Your tasks:**

You manage all sales and technical activities of the company's products within a designated sales area. You provide excellent service to your customers and identify short- and mid-term targets, strategies and action plans to ensure consistent, profitable growth. You work closely with our technical experts to build up a strong and sustainable relationship with our customers, especially by providing quick responses and professional solutions to any of their requests, including material evaluations and analysis. Finally, you carefully monitor and analyze market trends and provide recommendations for improvement.

### **What we are looking for:**

You are a motivated individual with at least 3-5 years of relevant experience in a similar position. Based on a deep know-how of the automotive industry and a solid chemical education you have a thorough understanding of engineering plastics like PA, PA 6, PA 66, PBT and PPE. Your ability to solve problems ensures that you deliver high quality support to our clients, your strong analytical skills help to interpret future market trends. Besides that, you are experienced in developing marketing and sales strategies. And last but not least, you are fluent in German and English and have experience in working within multinational teams.

### **What we offer you:**

You will become part of an international and growing team which is successfully exploring the European market. Based on this we offer you an exciting working place that provides a lot of opportunities to grow within the company. You will enjoy working in a friendly, young and diversified team which is part of a very strong and well-established global enterprise. In addition to that we obviously do also offer you a quite competitive and attractive compensation package.

### **Interested?**

If so, we are excited to receive your CV (including cover letter and some information about your salary expectations and the earliest starting date). Please send it to: [HR@asahi-kasei.eu](mailto:HR@asahi-kasei.eu) Happily looking forward to hear from you.

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